



4800 HAMPDEN LANE, SUITE 200  
BETHESDA, MD 20814  
PHONE: 301-608-3203  
FAX: 301-608-3307

## ROY KOSUGE, PRINCIPAL

Mr. Kosuge is a Principal with Syncom Venture Partners. Mr. Kosuge joined Syncom in 2010, and brings 12 years of experience in media, communications and technology sectors. At Syncom, Mr. Kosuge focuses on investment opportunities in mobile, social, digital media, and communication services.

Prior to joining Syncom, Mr. Kosuge operated a strategy consulting practice serving start-ups in web, mobile and gaming, as well as established entertainment companies and a large cable MSO. Prior to his consulting practice, Mr. Kosuge was Vice President of International Strategy and Operations for Faith Inc., a Japanese mobile technology and services provider with subsidiaries in the U.S., France, Brazil and China. Mr. Kosuge served as a critical liaison with Faith's subsidiaries, supporting M&A and new business initiatives, as well as serving in strategy and operational capacities for its subsidiaries.

Mr. Kosuge also served as Director of Business Development at Universal Music Group, where he was responsible for negotiating various content licensing and distribution deals across online and mobile platforms, as well as evaluating the impact of new technologies and business models to the core business.

Mr. Kosuge began his career as a strategy analyst at AT&T Broadband, where he supported product marketing and channel strategy efforts for broadband services. Kosuge earned his B.A. at Harvard University, and is fluent in Japanese and Portuguese.